

- ✓ **Associate with a reputable company**
Customers show more trust towards you if you are a part of a reputable company with proven credentials



- ✓ **Ask for recommendations**
Word of mouth is the best way to get more business, so ask your customer to recommend your name to others



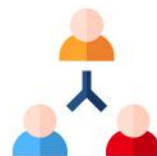
- ✓ **Have good work experience**
Customers generally look for runner who has sufficient years of experience and good reputation



- ✓ **Logic and reasoning**
Uses logic and reasoning to identify the weakness and strength of different solution and approaches



- ✓ **Coordination and maintenance**
Being coordinative to adjust your action with others, controlling equipment and system operation



- ✓ **Give quotation after examination**
Do not give quotation or cost before physically examining the work, you will the lose trust of the customer

