



## Associate with a Reputable Company

Customers show more trust towards you if you are a part of a reputable company with proven credentials.



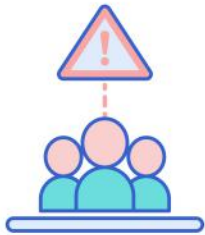
## Ask for Recommendations

Word of mouth is the best way to get more business, so ask your customer to recommend your name to others.



## Have Good Work Experience

Customers generally look for warehouseman who has sufficient years of experience and good reputation.



## Inspect all High-Risk Areas

Mark the "Danger Zone" for "high-risk" items.



## Record and Report

Capture any inbound product temperature and container setting.



## Give Quotation After Examination

Do not give quotation or cost before physically examining the work, you will lose trust of the customer.

